Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01520 251525Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------252025 044683 /41
R 251452Z FEB 77
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 7298
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1520

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: MAJOR WEST GERMAN ELECTRICAL MANUFACTURER SEEKS SERVICE FACILITY

IN USA

1. A GERMAN MANUFACTURING DIVISION OF THE DUTCH-BASED MULTINATIONAL PHILIPS CONCERN SEEKS AN ENGINEERING COMPANY IN THE UNITED STATES TO SERVICE ELECTRONIC CONTROLS IMPORTED INTO THE U.S. BY PHILIPS AND USED EXCLUSIVELY IN PLASTICS INDUSTRY MACHINERY.

2. SO FAR, PHILIPS HAS HAD A SERVICING CONTRACT WITH ALNOR INSTRUMENT CO. OF NILES, ILLINOIS, BUT ALNOR HAS NOW TERMINATED THE CONTRACT BECAUSE THEY INTEND TO PRODUCE COMPETITIVE EQUIPMENT THEMSELVES.

3. THE SERVICE COMPANY SOUGHT SHOULD BE AN ENGINEERING FIRM WHICH IS LARGE ENOUGH TO COVER ALL OF THE US. PHILIPS CUSTOMERS ARE NOT CENTRALIZED IN ANY ONE AREA, BUT ARE SPREAD THROUGHOUT THE ENTIRE COUNTRY.

4. THE SERVICES REQUIRED OF THE AMERICAN FIRM WOULD BE THE ON-SITE REPLACEMENT OF PARTS (MOSTLY CIRCUIT BOARDS) AND THE SUBSEQUENT REPAIR OF THE DAMAGED PARTS IN THE COMPANYS WORKSHOPS.

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5. INTERESTED U.S. FIRMS SHOULD CORRESPOND DIRECTLY WITH:

PHILIPS GMBH
UNTERNEHMENSBEREICH ELEKTRONIK FUER
WISSENSCHAFT UND INDUSTRIE
C/O MR. SARGES
POSTFACH 310 320

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D-3500 KASSEL
WEST GERMANY. LEHMANN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 25-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Oct-2004 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3231363
Secure: OPEN
Status: NATIVE
Subject: MAJOR WEST GERMAN ELECTRICAL MANUFACTURER SEEKS SERVICE FACILITY IN USA
TAGS: BEXP, GE
To: STATE COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/10441fbf-c288-dd11-92da-001cc4696bcc
Review Markings:
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US Department of State
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Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009